

APPENDIX I

June 22, 2010

| | | July - Sept. | Oct. - Dec. | Jan. - Mar. | Apr. - June | TOTALS |
|--------------------------------------|---------------------------------|--------------|-------------|-------------|-------------|--------|
| LEADS | Trade Shows | | | | | |
| | Advertising | | | | | |
| | Brokers | | | | | |
| | Regional/State/Town Agencies | | | | | |
| | Direct Contact | | | | | |
| | Other Consultants | | | | | |
| TYPE OF LEADS | Manufacturing | | | | | |
| | Office | | | | | |
| | Retail | | | | | |
| | Warehousing/Distribution | | | | | |
| | Other | | | | | |
| BUS. ASSISTANCE | Caseload | | | | | |
| COMMISSION ACTIVITIES | Research and Report Preparation | | | | | |
| | Business Visitations | | | | | |
| | Special Projects | | | | | |
| NEW & EXPANDED BUSINESSES | 0 - 10,000 sq. ft. | | | | | |
| | 10,001 - 25,000 sq. ft. | | | | | |
| | 25,001 - 50,000 sq. ft. | | | | | |
| | 50,001 - 100,000 sq. ft. | | | | | |
| | Over 100,000 sq. ft. | | | | | |
| JOBS | Retained | | | | | |
| | New | | | | | |
| INVESTMENT | | | | | | |

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